

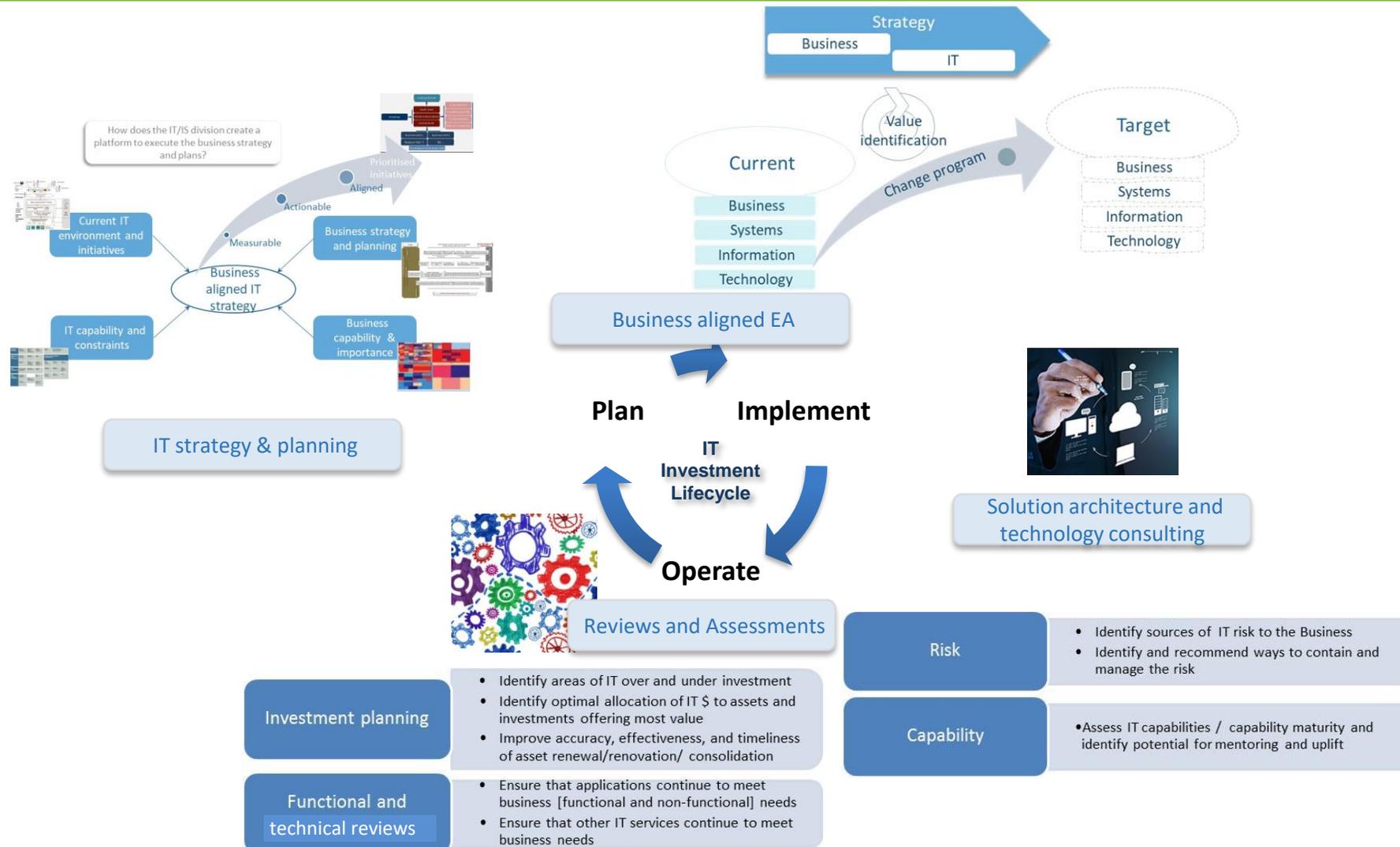


# Enterprise Architecture

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A cohesive approach to EA

# Overview





# Reviews and assessments

## Offerings

- We offer a range of business-focused technical and management assessments and reviews of IT/IS, tailored to your needs
- For example
  - Not all parts of the IT estate need to be supported equally: How optimise the operational IT dollar for optimum effectiveness?
  - Do you have any specific pain points or burning problems?
  - Are you carrying unnecessary complexity in the IT estate, how much is it costing you – and what does it take to simplify matters?
  - What is the capability of the IT support organisation?

## Value proposition

- These offering differentiate themselves from the traditional technical focus, additionally providing business/ financial/ process dimensions that can be customised to client need.

How does the IT/IS division optimise investment in IT and IS and minimise risk ?

## Operate: Questions

- How satisfied are your customers (the business) with your systems?
  - Which systems do well; which systems are the users unhappy with?
  - Are there any particular pain points?
- Are your customers satisfied with the time to turn around requests for changes?

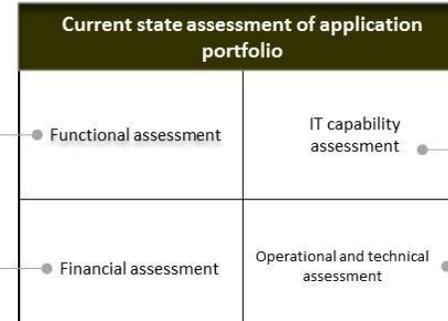
- Is your IT \$ invested effectively? Are you able to prioritise your IT investments optimally, focusing on IT assets of most value to the enterprise?

### Typical indicators

- Business value categorisation
- Functional coverage by apps
- Application categorisation by value

### Typical indicators

- IT expenditure spread by business value
- Proportion of discretionary vs non discretionary expenditure
- Comparison against benchmarks



### Typical indicators

- Maturity and effectiveness: SDLC processes |
- Support and operations [viz ITIL]
- Environment management
- Knowledge management

### Typical indicators

- Functional and technical fitness of application suite
- Operational performance and efficiency
- Supportability
- Operational risk profile of the portfolio
- Vendor and product spread
- Licencing efficiencies

### Typical indicators

- Interface fitness for purpose - BY TYPE
- Interface development and support unit effort/cost - BY TYPE
- Master data ownership and use by app [CRUD], by business unit
- Data quality in operational and analytical applications
- Infrastructure suitability and capacity

## Operate: Questions

- How effective is IT in tackling today's needs?
- How ready is IT to face the challenges of the future?

- Are there any IT risks to the business, for example
  - Security, DR, system availability/ reliability, scalability, performance
  - Any compliance issues?
  - Reporting data quality?



# IT strategy and planning

## Offering

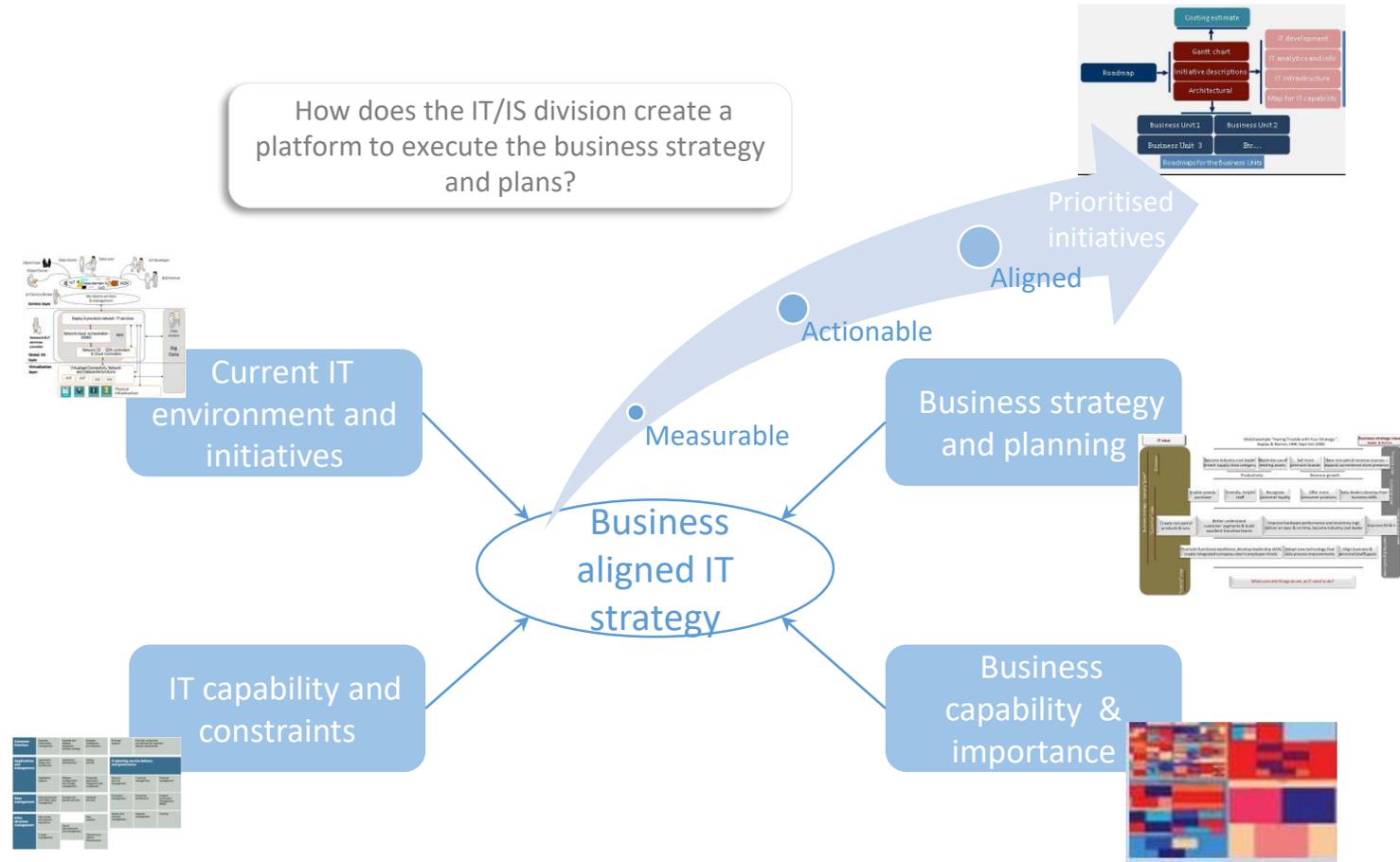
- We can help you plan and develop your IT strategy to be completely aligned with your company's business strategy. A lightweight activity focusing on clarifying business strategies and helping relate them to actionable activities involving people, process, and technology. We will typically work with IT's senior managers and technical people plus SMEs and senior business managers of the business

## Value Proposition

- Our approach
  - Makes IT/IS planning lightweight and relatively cheap and easy to perform
  - Enables value alignment activity to be performed relatively frequently – eg periodic assessment and re-alignment
  - Suits today's world of rapidly changing market conditions and business priorities.
- We have the methodology and the framework plus, most importantly the in-depth experience to make this happen

## Strategy Questions

- How do you relate to the company's business strategy?
- Seat at strategy formulation table
- Recipient of finalised strategy
- No knowledge of business strategy
- Is business alignment a pressing issue for you?
- How would you as IT help realise the business strategy?



# Business aligned enterprise architecture



## EA Questions

- How would you as IT help realise the business strategy?
- In helping realise the business strategy
  - Do you have enough information of the IT landscape to make informed mgt decisions – for example dependencies and prioritisation, estimation and budgeting?
- Do you develop a model of the desired state of business performance and how your portfolio of major systems initiatives contribute to it?

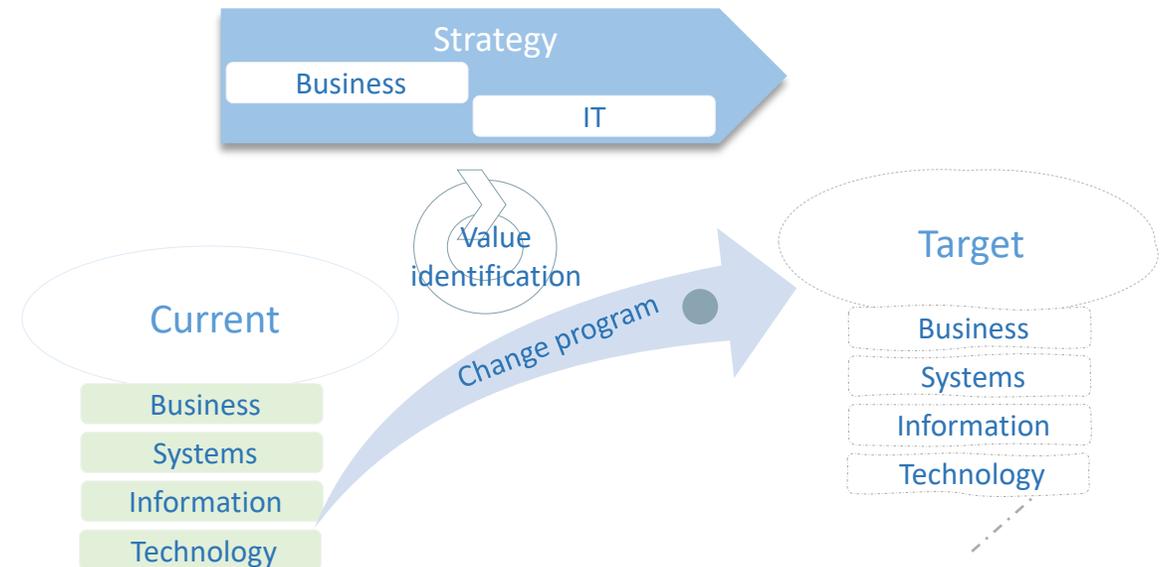
## Offering

- Beginning with the techniques of IT strategy and planning, we go further here to develop a business aligned roadmap of the identified initiatives that balance the technical constraints of development and implementation with technology opportunities and business benefits
- Using easy to understand visual representations we will map the desired business accomplishment against initiative delivery at the key milestones and intended target state

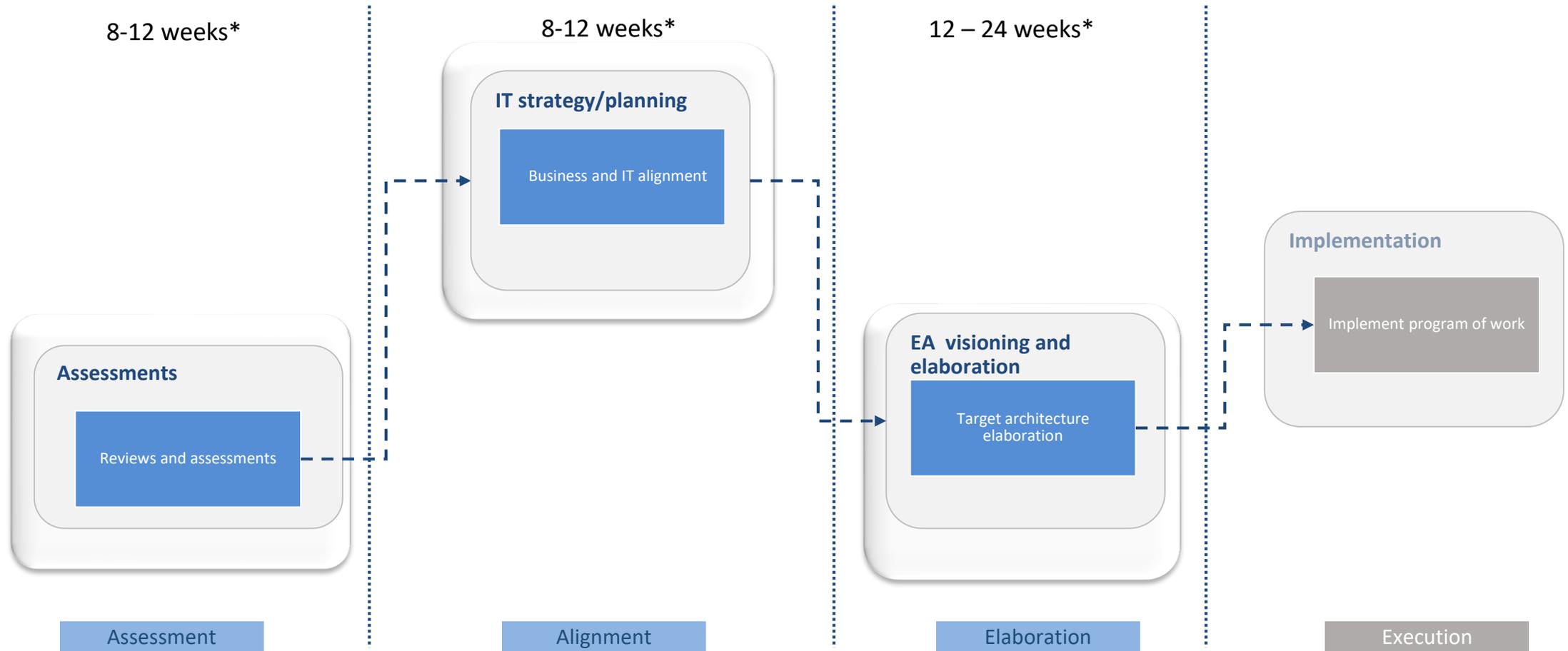
## Value Proposition

- Our approach
  - Avoids the relevance/ shelfware trap typical for EA assignments
  - Business alignment is the key driver; strong stakeholder including business buy-in
  - Lightweight EA, early visibility of EA output and value to stakeholders

How does the IT/IS division create a platform to execute the business strategy and plans?



# Engagement timeframes



*\* Standalone. If combined the total timeframe much shorter than the cumulative aggregate*



# Thank you

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