

# Cloud Consulting

## your independent guide to the cloud

We understand the expectations placed on you to “deliver more for less, and faster”. A transition to cloud-based technology may be the answer, but the journey can be daunting. The move from on-premises to cloud will throw up many challenges, especially when you are integrating legacy and ‘cloud’ services. Envisian can work with you to foresee and address many of the potential issues prior to deployment.

**The mistake we have seen organisations make is to move to Cloud too quickly, driven by marketing hype rather than considered analysis and assessment.**

Your move to Cloud has to be about you. It must:

- a) Address and resolve your needs, your challenges,
- b) Allow you to meet your objectives,
- c) Provide clear benefits that matter to your customers and other key stakeholders.

The transition must be based on a clear understanding of where Cloud is most beneficial to your organisation and help you better identify the people and process changes needed to embrace it.

### Don't ignore the impact of Cloud on your people and processes

Cloud will definitely be disruptive to your people and your processes. It's not a question of whether, but how much. And that will depend on the fluidity of your current processes, the capacity of legacy technologies and the willingness of your teams to adopt new methods, realign their skills, and discard established practice/wisdom. We'll help you identify the pitfalls and share our experience of how others have met the challenge, successfully.

### Don't automatically assume Cloud will be cheaper

To know whether Cloud will be cheaper, we start with a cost analysis of your current situation, identifying the skills and technologies that are still delivering value to your business. You'd be surprised how many companies don't think to do it. They simply go out to the market and seek a replacement solution. Cloud will not be cheaper, for example, if you are underutilising your virtual environments and/or transferring on-premises specs as-is to Cloud.

*At Envisian our philosophy is simple: flawless delivery, every time.*

# Cloud Consulting

your independent guide to the cloud

## Get the right advice at the start

By starting with the right advice, based on rigorous, objective analysis and Envisian's extensive business and technology expertise, you will ensure your Cloud decision drives down costs, reduces IT complexity, and improves information availability.

### Cloud Readiness

Our optimisation assessment and cost analysis will show you where Cloud might work best in your business. Cloud isn't just about the technology – it has to be about the business. We look at your existing toolsets and architecture, your organisational processes and people. We set a benchmark to determine where Cloud will work best and which cloud offerings will best match your needs – internal private cloud, external public cloud or hybrid. If Cloud doesn't fit your business, we find other ways to align your existing data centre with changing business needs to deliver similar business benefits.

### Cloud Adoption

Based on your unique business requirements and application workloads we guide you to the right Cloud and technology mix, provide clear steps to integration and migration and ensure you are in safe, experienced hands throughout the transition. We make sure you have the right tools to control costs and to automate, secure, manage and monitor the growing range of resources residing in the cloud.

### Cloud Governance

We understand the major cloud providers (such as AWS and Azure) as well as the myriad of niche providers entering the cloud market. We can help you manage and govern their services by designing and implementing Cloud platform management capability that will allow you to automatically provision/shut down workloads across your chosen Cloud platforms. We do this by expertly integrating tools such as vRealize Automation/Orchestration, AWS SMS, CloudFormation and Lambda, with your service management toolsets. You retain tight control of cost and resource utilisation/governance, whilst realising the benefits of Cloud – fast provisioning, scalability and choice.

### Cost Analysis

We not only baseline your current costs, we also compare them to how much it would cost if you hosted same in Cloud. In other words we do a snapshot of a sample application workload on- premises and run scenarios against Cloud hosted solutions such as AWS and Azure. We do this to ensure you can build your business case and justify your Cloud investment.

*At Envisian our philosophy is simple: flawless delivery, every time.*